

# Rate Equity Structure Guide

This guide helps me provide an equitable approach to pricing. You will select the rate that best aligns with your financial capacity. Each tier represents our joint commitment to accessible wellness. You are encouraged to review the questions, select the tier that honors your wellness journey, your financial situation and collective well-being. Review the questions, answer and self select the best price point for you based on your answers.

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## Questions:

Use these questions to help determine the appropriate rate. Clients should review and consider each question carefully.

1. Are you or your family homeowners or landowners? (This question does not apply to those who are Native or Indigenous.)
  2. Have you attended private educational institutions or obtained an advanced degree?
  3. Are you able to make minimum payments on bills or credit cards without difficulty?
  4. Have you had consistent access to health insurance for yourself and your family members?
  5. Do you have minimal or no debt and/or a stable disposable income?
  6. Do you have a financial safety net made up of family or friends who are financially stable?
  7. Do you hold U.S. Citizenship?
  8. Is your income primarily dedicated to your own support rather than dependents or loved ones?
  9. Do you anticipate or have you already received an inheritance in money or property?
  10. Have you had access to higher education opportunities, such as college or graduate school?
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## Answer Key:

To determine the appropriate tier based on financial capacity, use the answer key below. The total number of 'Yes' answers will guide the tier selection:

1. **Beacon Tier** (Full Price): Yes to 8-10 questions
2. **Empowered Tier** (Medium Price): Yes to 4-7 questions
3. **Sanctuary Tier** (Lowest Price): Yes to 0-3 questions